Alternative Sources of Support:
Identifying and Securing Funding from Private Charitable Organizations, Donors, Foundations and Industry

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KNOW YOUR FOUNDATION

Meet your foundation representatives – fundraisers, grant writers, planned giving reps, big events planners

Send an overview of your research – match your research to funding opportunities

Volunteer for tours, speaking engagements – opportunity to give a talk to your foundation

Give presentations in lay language

Make complicated science understandable
Writing for Local Charitable Foundations
Professional Groups, Local Organizations, Local Chapters

• State your successes – why are you a great candidate

• State your goals – what will this grant do for your career

• State the importance of your work – what will this grant do for the community / institution

- Small grants for summer students
- Community outreach
Private Donor Funding

Visibility – Opportunities to interact with potential donors

Involvement in Community

Collaboration in larger projects
Writing for National Foundation Grants

State your successes – why are you a great candidate

State your goals – what will this grant do for your career

Post-doctoral level – lead to an independent career in cancer research

Junior Faculty – publications / preliminary data for a federal R01 grant
National Foundations

Cancer Research Institute (CRI)
AACR
Mary Kay Foundation
Alliance for Cancer Gene Therapy (ACGT)
American Institute for Cancer Research (AICR)
The Hope Funds (postdoctoral fellowships)
American Cancer Society (ACS)

**Institutional Grants** – block grants to support new investigators

**Postdoctoral Fellowships** (Apr 1 and Oct 15) – 3 year stipend

**Research Scholar Grants** (Apr 1 and Oct 1) – 4 year grant, $165,000 per year plus indirects, eligibility within first 6 years of appointment

**Mentored Research Scholar Grants** (Apr 1 and Oct 15) – 5 year grant, $135,000 per year plus indirects, eligibility 4 years of first appointment
The V Foundation for Cancer Research

The Designated Grant Program – Funding for NCI designated cancer centers and universities.

The V Scholar Program (Apr) – young investigators, $200,000 for 2 years

Translational Clinical Research (Feb) - $600,000 for 3 years
Writing for Disease-Specific Foundations

• State your successes – why are you a great candidate
  Stress publications, presentations in the field

• State your goals – why are you interested in the disease, what will this grant do for your career

• State the value of your research to the disease
  Translational value – even if it is a basic science proposal
Post-doctoral Fellowships / Junior Faculty Funding

Melanoma Research Alliance
Pancreatic Cancer Action Network
Multiple Myeloma Research Foundation
Susan G Komen
Prostate Cancer Foundation
Lung Cancer Research Foundation
Leukemia Research Foundation
Pediatric Cancer Foundation
Industry Funding

Navigate your institution
Office of Sponsored Research
Office of Industry
Office of Technology Management
Patent / Commercialization
Partnership opportunities
Sponsored Research Agreements
Technology grants

**Large Companies:** BD Biosciences – immunology grants using multi-color flow cytometry

Funding Opportunities

Talk to sales reps

**Smaller Companies:** Collaborative projects, small grants
• Know what is available at your institution
Foundation
Sponsored Research
Industry Contacts
• Get involved
At your institution
In your community
• Look for opportunities